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# Why a Thriving Insurance Industry Is Critical to Economic Development

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As insurers face a massive talent exodus and escalating climate losses, the industry's ability to drive economic stability and growth hinges on leaders who can transform operations while preserving the four critical functions that underpin global prosperity.

As risks including climate volatility, geopolitical tension, and shifting demographics continue to impact the global economy, the <u>demand for insurance</u> is rising across nearly every region and product line. Globally, the insurance industry is projected to grow 5.3% annually over the next decade, outpacing economic growth. While governments, businesses, and individuals work to ensure resilience in a world of escalating uncertainty, insurers will continue to play a pivotal economic role, mitigating risk, providing capital, and stabilizing markets.

Going forward, <u>insurers must respond</u> to new and evolving risks to seize opportunities that reinforce their foundational position in global economic development.

# The Integral Role of Insurance in Economic Development

As we analyze the <u>opportunities and challenges</u> at hand, the focus must remain on the four functions of insurance which serve as the cornerstones for economic stability and growth:

## 1. Safeguarding Against Financial Loss

In the current landscape, hallmarked by unpredictability, consumers, the market, and organizations alike <u>are seeking stability</u>. Insurance provides a critical financial safety net for both businesses and individuals. For enterprises, the future risk landscape is <u>more complex</u> than ever before as organizations seek to protect themselves against operational disruptions, cyber threats, and natural disasters. On the consumer front, insurance cushions against unforeseen expenses, such as medical emergencies or property damage, thereby maintaining consumer spending and economic vitality.

## 2. Catalyzing Economic Growth

By transferring risk, insurance enables businesses to pursue innovation and expansion with greater confidence. Insured entities are more likely to attract investment and secure financing, as lenders and investors perceive reduced risk. This dynamic is particularly evident in international trade, where insured receivables can lead to more favorable credit terms. Export credit insurance enhances exporters' ability to secure financing by mitigating the risk of non-payment from foreign buyers. This assurance makes lenders more inclined to offer favorable credit terms, facilitating increased trade activities.

The <u>2025 Global Insurance Survey</u> by Goldman Sachs Asset Management reveals that 58% of insurers plan to increase allocations to private credit. This strategic shift reflects a broader trend towards diversified investment portfolios, enhancing insurers' capacity to support businesses through innovative financial solutions.

## 3. Mobilizing Capital

Insurers are significant institutional investors, channeling premiums into various sectors of the economy. Recent surveys indicate that a substantial proportion of insurers plan to increase allocations to private markets, including private debt, reflecting a strategic shift towards diversified investment portfolios. BlackRock's 13th annual <u>Global Insurance Report</u> shows 91% of surveyed insurers globally indicated plans to increase their allocations to private markets within the next two years.

## 4. Stabilizing Economies During Crises

In times of economic downturn or disaster, insurance payouts provide essential liquidity, aiding in recovery and maintaining economic continuity. Parametric insurance models, which offer rapid disbursements based on predefined triggers, have proven effective in regions prone to natural catastrophes.

For instance, in the <u>aftermath of Hurricane Beryl</u>, the Caribbean Catastrophe Risk Insurance Facility (CCRIF) disbursed over \$85 million in parametric payouts to affected Caribbean nations. Notably, Grenada received a record \$55.6 million, which facilitated the swift restoration of public services and the provision of essential supplies such as food, water, and medicine. These rapid payouts, delivered within two weeks, underscore the efficacy of parametric insurance in providing immediate financial relief, a critical tool in stabilizing economies during crises.

# **Navigating Contemporary Challenges and Opportunities**

The insurance industry faces a landscape replete with challenges that also present avenues for growth and innovation.

## **Climate Change and Risk Assessment**

The increasing frequency and severity of climate-related events have led to substantial insured losses globally. For instance, in 2024, <u>insured losses from natural disasters</u> in the United States alone reached \$112.7 billion, marking a significant year-over-year increase. And that trend line is continuing with significant climate-related losses. In January of 2025,

wildfires in the Los Angeles area resulted in approximately \$40 billion in insured losses, marking the costliest wildfire event in U.S. history. Additionally, severe convective storms in the first quarter contributed over \$11 billion in insured losses, making it the third-costliest Q1 for such events in U.S. history. These events underscore the escalating financial impact of climate-related disasters on the insurance industry.

This trend necessitates a reevaluation of risk models and underwriting practices. In response, insurers are integrating forward-looking climate projections and scenario analyses to better assess and price emerging risks, moving beyond reliance on historical data. According to the 2025 Progress Report by Ceres, 28% of U.S. insurance groups have adopted climate scenario analysis, reflecting a growing shift toward more dynamic and climate-aware underwriting frameworks.

## **Technological Advancements and AI Integration**

The insurance industry's data-rich, rules-based nature made it ideal for AI, now accelerating decision-making and personalization at scale in 2025. All enhances underwriting accuracy, streamlines claims processing, and improves customer engagement. Industry leaders are effectively leveraging AI's potential to drive efficiency and create new value propositions. In 2025, Zurich's AI-powered customer relationship management system is reducing service times by over 70% and enabling agents to provide more personalized recommendations to clients.

#### **Regulatory Evolution and Consumer Protection**

Regulatory evolution is reshaping how insurers operate, with growing scrutiny on consumer protection, data governance, and equitable access to coverage. Regulators are implementing stricter standards for pricing transparency, AI use, ESG disclosures, and algorithmic fairness especially in underwriting and claims processing. The <a href="NAIC">NAIC</a> and state regulators in the U.S., for example, are rolling out new guidance on AI risk management, emphasizing accountability, bias mitigation, and explainability in automated decision-making.

To lean in, insurance leaders are moving from reactive compliance to proactive engagement. Forward-thinking insurers are investing in regulatory technology (RegTech) to streamline compliance, improve data traceability, and enable real-time monitoring of policyholder outcomes. They're also fostering internal cultures of transparency and ethics, often appointing Chief Compliance or AI Ethics Officers to bridge legal, tech, and business teams.

#### **Addressing Insurance Accessibility and Affordability**

Escalating climate-related disasters have particularly intensified the urgency for insurers to

address affordability and accessibility challenges. Homeowners in high-risk areas face soaring premiums, with some in California and Texas <u>reporting</u> "insurance deserts," where coverage has become unattainable for many.

To counteract this, insurers must work with regulators to develop innovative solutions. For instance, the <u>U.S. Department of the Treasury's 2025 report</u> highlights efforts to stabilize the market through enhanced data collection and analysis. Additionally, state legislators are proposing measures to support homeowners in mitigating risks, such as incentives for home strengthening programs.

The challenge facing insurers is to balance risk management with the imperative of maintaining accessible and affordable coverage for all consumers.

# **Strategic Leadership Imperatives for Insurers**

While the global and national challenges facing the industry are undeniably complex and critical, the role of insurance leaders in providing a solid foundation for economic stability and growth has never been clearer. The increasing complexity of the insurance landscape demands innovative, collaborative decision-makers who can navigate unprecedented challenges while maintaining operational excellence.

As the <u>insurance talent crisis</u> continues to intensify—with an estimated 400,000 insurance professionals expected to leave the sector in the coming years—securing strategic leadership becomes paramount. The industry requires executives who can balance traditional risk management expertise with modern technological capabilities, ensuring organizations can adapt to evolving market conditions while maintaining their essential economic role.

Financial services leaders have four strategic imperatives in front of them:

- Embrace Technological Innovation: Invest in AI and digital platforms to enhance operational efficiency and customer experience while <u>building teams</u> capable of managing digital transformation.
- Enhance Risk Modeling: Incorporate climate data and predictive analytics to refine underwriting and pricing strategies, requiring leadership with both actuarial expertise and forward-thinking capabilities.
- Foster Public-Private Collaborations: Engage with government entities to develop
  frameworks that ensure insurance availability in high-risk areas, demanding executives
  skilled in stakeholder management and regulatory navigation.
- Prioritize ESG Integration: Align investment and underwriting practices with

environmental, social, and governance (ESG) principles to meet stakeholder expectations and regulatory requirements, necessitating leaders who understand both sustainability imperatives and business impact.

The power of collaboration between insurers and governance will be key to disaster recovery and revitalizing economies. Insurers can provide stability by sharing their expertise in risk management and making investment decisions with positive, long-term outcomes—but only with leadership teams equipped to handle such complex, high-stakes decision-making.

# **Building Resilient Leadership for Economic Impact**

The insurance industry stands at a pivotal juncture where securing adept leadership is essential to weathering incoming storms. As technology evolves and risks multiply, skilled executives must navigate turbulent waters while inspiring confidence across their teams, <a href="building-organizational-resilience">building-organizational-resilience</a> through digital transformation and strategic investment decisions that positively shape the global economy.

The insurance industry's ability to fulfill its critical economic role depends directly on the quality and vision of its leadership teams. Organizations that invest in securing innovative, collaborative decision-makers will be best positioned to step up to their essential role in enhancing economic stability and development.

How will your organization prepare for the leadership challenges and opportunities of the future?